

WHO WE ARE

Mid Oaks Investments LLC is a 25-year-old old private investment firm whose principals have substantial experience in financial, operating and general management. We invest our own capital and focus on acquiring equity positions in established businesses. We are patient investors and because we invest our own money, we have no fixed time period for holding an investment. We can support the building of businesses over time and exit only when others are positioned to add even greater value.

WHAT WE LOOK FOR

- Opportunities to invest in established manufacturing businesses.
- Profitable companies valued between \$30-\$150 million or less for strategic add-on acquisitions.
- Operations primarily located in North America.
- We acquire majority interests.
- We do not invest in start-up, early stage or technology opportunities.

CURRENT PORTFOLIO COMPANIES



Date acquired: 2004
Revenue: \$400 million
Headquartered: Fountain Inn, SC

D&W Fine Pack LLC, which manufactures an extensive line of packaging products for the foodservice, grocery and food processor industries, was created in 2010 through the combination of four nationally-recognized packaging companies:



Revenue: \$100 million

CM Packaging Group, a leading producer of innovative packaging designs and manufacturer of recyclable aluminum foil containers and plastic packaging / plastic food containers for the bakery, produce, deli, supermarket, pizza, restaurant, packer processor, distribution and the food service industry. (Acquired 2011)



Revenue: \$100 million

Dispoz-o Products, a manufacturer of disposable food service cutlery, straws and meal, school and dietary kits, serves the healthcare, restaurant, distribution, and education markets. A leader in sustainable solutions, Dispoz-o was among the first to introduce a major line of environmentally friendly products known as enviroware™, including cutlery, containers, bowls, plates and straws. (Acquired 2009)



Revenue: \$130 million

C&M Fine Pack, a premier value-added disposable packaging supplier to the restaurant, food processor, and retail markets, manufactures an extensive range of high-performance plates, trays, bowls, lids and containers in a variety of colors and materials, including C-Green made with less resin. (Acquired 2009)



Revenue: \$70 million

Wilkinson Industries, a manufacturer with over 50 years experience, produces high-quality packaging products in a wide variety of materials, including aluminum, PET, OPS and renewable PLA. Its NaturesPLAstic® brand was the first line of PLA food containers offered in North America. (Acquired 2004)

Among the leading foodservice packaging companies in North America, D&W Fine Pack provides unique packaging and innovative material solutions to its customers from a single, powerful source. The company has manufacturing facilities in SC, IN, CA, NE, FL, NY, MI, KY and IL. With over 2 million square feet, it employs over 1,700 people. www.dwfinepack.com.



Date acquired: 2000
Revenue: \$60 million
Headquartered: Denver, CO

Environmental Materials LLC ("EM") is a leading designer, manufacturer and installer of stone veneer products that has five manufacturing facilities. EM sells its products and services under the Environmental StoneWorks brand to residential and commercial builders, distributors and retailers throughout North America. EM has made four add-on acquisitions since the original transaction and is seeking additional candidates as it expands into new geographic markets. www.estoneworks.com



Plastic Packaging Technologies, LLC
The Flexible Packaging Specialists
Date Acquired: 2010
Revenue: \$70 million
Headquartered: Kansas City, KS

Plastic Packaging Technologies LLC ("PPT") is a vertically integrated manufacturer of flexible packaging products for the food, pet food, specialty consumer and health care industries. Made with PE and PP resin, the company's products include a full line of converted pouches and bags, and film packaging roll stock. Its customers include Mars, Dean Foods, Church & Dwight, and Becton Dickinson. PPT operates state-of-the-art equipment and its value-added manufacturing capabilities include high-speed slitting, printing, solventless adhesive lamination and pouch making, and converting. Its two production facilities in Kansas City, KS and Columbus, OH have earned a superior rating from AIB International and PPT is among the first packaging printers/converters in the U.S. to achieve Safe Quality Food (SQF) Level I and Level II certifications as part of the Global Food Safety Initiative. PPT employs approximately 200 people. www.plaspack.com



Solutions for your Environment™
Date acquired: 1986
Revenue: \$70 million
Headquartered: Buffalo Grove, IL

PROFILE Products LLC is the world's largest manufacturer of wood and cellulose based hydraulic mulch used for erosion control and seed establishment. Profile is also the leading manufacturer of inorganic soil amendments for the golf course, sports field, consumer lawn and garden and water management markets. With a global network of employees and facilities in North Carolina, Tennessee, Mississippi and California, its products are sold worldwide through wholesale landscape distributors and retailers. Profile employs 200 people. www.profileproducts.com

FORMER PORTFOLIO COMPANIES



Date acquired: 1986
Divested: 1997
Revenue: \$500 million
Headquartered: Stamford, CT

Applied Industrial Materials Corp. AIMCOR is an international supplier of petroleum coke and a manufacturer of ferroalloys, metals and minerals. Mid Oaks acquired the Industry Group of International Minerals and Chemicals (IMC) in 1986 and renamed it AIMCOR. With operations in 12 countries, AIMCOR became the market leader in industrial carbon products and related services through vertical expansion. After 11 years of ownership, Mid Oaks sold AIMCOR to Walter Industries, Inc. (NYSE:WLT), a portfolio company of Kohlberg, Kravis, Roberts & Co (KKR). Subsequently, the business was sold to Oxbow Corp. www.oxbow.com



Date acquired: 2007
Divested: 2009
Revenue: \$20 million
Headquartered: New Bern, NC

Aylward Enterprises LLC is an innovative manufacturer of solid dose tablet feed systems, blister and bottle filling and tablet counting machines serving the pharmaceutical industry. Aylward has facilities in New Bern, North Carolina and Riedlingen, Germany. Major customers include Abbott, Bayer, Bristol-Myers Squibb, GlaxoSmithKline, Johnson & Johnson, Merck and Pfizer. Aylward has an extensive staff of mechanical and electrical engineers. Its machines are currently in use in more than a dozen countries. www.aylward-usa.com



Date acquired: 2007
Divested: 2011
Revenue: \$50 million
Headquartered: Toronto, ON

Bellwyck Packaging Inc. was created in 2007 by the merger of Bellshire Limited and Van Wyck Packaging. Bellwyck is a manufacturer serving the specialty folding carton and label needs of the cosmetic and pharmaceutical industries. They also perform contract packaging for pharmaceutical clinical trials and commercialized drugs. All six of their facilities are located in Canada. Bellwyck was sold to management. www.bellwyckpackaging.com



Date acquired: 1990
Divested: 2010
Revenue: \$400 million
Headquartered: West Chicago, IL

Liquid Container LP is one of North America's ten largest blow molders of plastic bottles for a wide range of markets including food, automotive products and household, industrial and agricultural chemicals. The company has 1,200 employees and operates fourteen manufacturing facilities that produce over one billion bottles annually. Major customers include large consumer product companies such as Clorox, ConAgra, J.M. Smucker, Kraft Foods, Nestle, Procter & Gamble, SC Johnson and Unilever. Mid Oaks sold LC to Graham Packaging Company, Inc. (NYSE: GRM), a portfolio company of the Blackstone Group. LC was subsequently sold to Reynolds Group Holdings. www.liquidcontainer.com



Date acquired: 1986
Divested: 2000
Revenue: \$50 million
Headquartered: Toledo, OH

Milcor, Inc. is a 100-year old manufacturer of quality metal products such as access doors, roof vents, grills, registers, diffusers and medicine cabinets for the commercial construction and residential housing markets. Its products are sold through wholesale distribution and retail channels and can be found in the White House and Smithsonian Institute. Milcor was built through five acquisitions. After 14 years of ownership, Milcor was sold to Gibraltar Steel Corp. (NYSE:ROCK). Subsequently, the business was sold to Tompkins plc (NTSE:TKS). www.milcorinc.com



Date acquired: 1998
Divested: 2003
Revenue: \$3 million
Headquartered: Albuquerque, NM

Superior MicroPowders LLC. SMP develops advanced materials systems for markets including medical and dental applications, fuel cells, printable electronics and displays (PEDs), energy materials and flat panel displays. SMP was created in 1998 when Mid Oaks acquired the technology from the University of New Mexico. Cabot Corp. (NYSE:CBT) acquired SMP in 2003.

CONTACT US

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